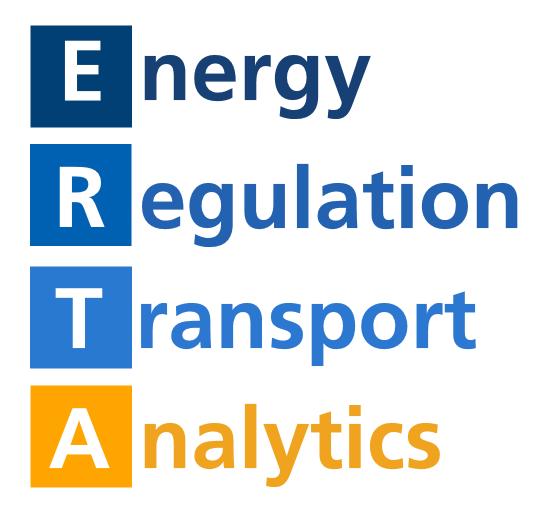


Forecasting of gas consumption and load of gas transportation system

A.Boris, leading expert of Analytical Group ERTA IGTS 2011, September, 20 2011



Our core specialty is consulting services in Russian fuel and energy sector. Our main activities:



Presentation structure

- 1 What are some questions we are trying to answer
- 2 Forecasting regional consumption of natural gas
- Forecasting load gas transportation system
- An example of a regional forecast

What concerns our customers

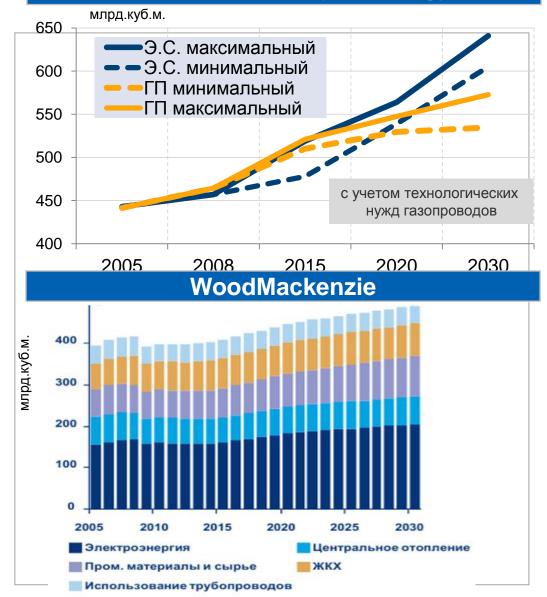
- The characteristic time for new projects in the gas industry from 5 to 15 years
- Will there be a future opportunity to realize the gas and how much?
- Investment decision should be taken today ...

Everyone needs a forecast to 2030

What forecast have practical value?

Existing forecasts

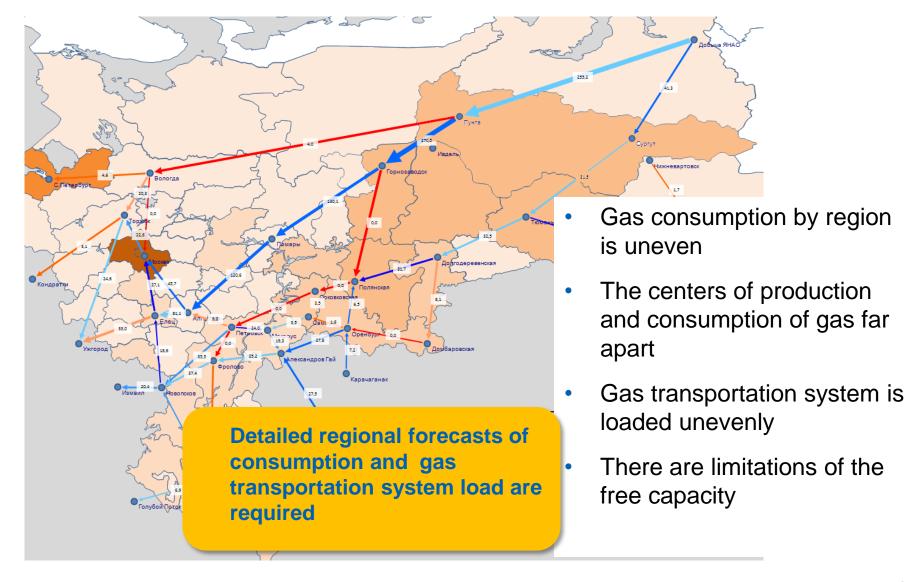




- Forecasts differs. Whom to believe it is not clear, moreover, that
- Nobody explains his methodology of the forecast.
 "How did we get here?"
- The forecast given the country in general. In the best case - the federal districts or industries

Is the «aerial view» enough for decision making?

Gas consumption and gas transportation system load in 2010



What are some questions we are trying to answer:

 Which regions would be most interesting producers of gas?

What consumers in the region would be of most interest?

 Would there be an opportunity to deliver gas to customers with regard to future load of gas transportation system?

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Building a forecast "from below": from consumers to the region

- The most "correct" way: gathering information about the future consumption of natural gas from the consumers themselves, but ...
 - it is expensive and needs a long time
 - employees of consumers often do not have all the information
 - This information applies to the category of "commercial secrets" ...
- We propose a methodology for forecasting, getting the best of available public information.

We divide the main consumption groups



Electric power and thermal power - a major consumer of Russian gas (42%). Natural gas for this sector to date the dominant fuel



Gas is a key raw material in production of **mineral fertilizers**, as it is the most advanced raw materials for production of ammonia.



Iron and steel industry uses natural gas in blast furnaces, it increases the productivity of the furnace. In **metallurgy, machine building** the gas needed to heat the mill, smelter.



Cement industry - energy-intensive industry, the main fuel is needed for drying and roasting. Use of natural gas increases quality and reduces costs.



Network gas for **households** and **housing and communal services** facilities significantly improves the quality of life

Each group has its own characteristics and drivers of consumption

For each group:

- We are looking for concrete companies, until we find 80 90% of the actual consumption groups
- Identifies the largest consumers
- Identify key parameters
 - production plans;
 - specifics of production technologies and the use of gas;
 - demand for production.
- Take into account the current gasification level and conduct an analysis of gasification programs
- Take into account the industry and economy-wide forecasts
- Analyze companies' plans and requirements of public authorities, etc.
- Coordinate with each other all of the data and construct a forecast

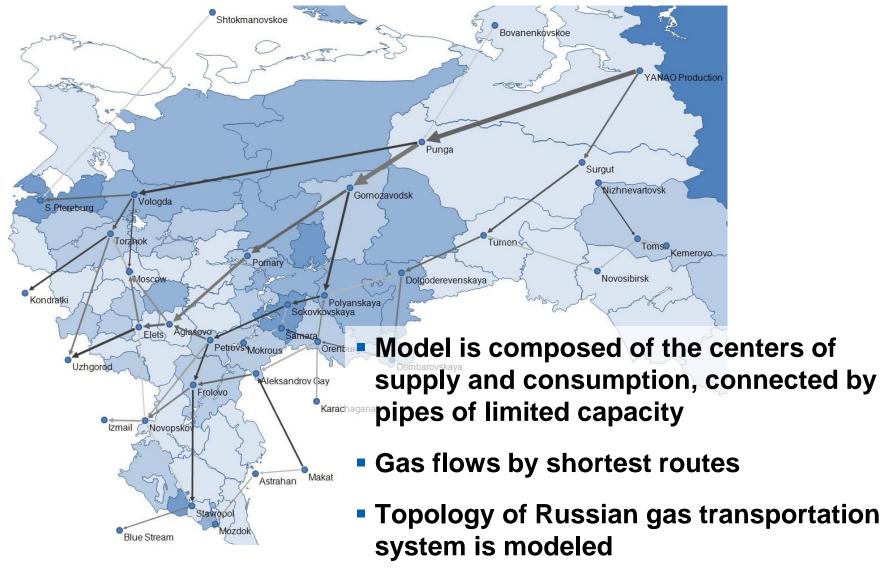
Forecast of the regional centers of consumption is the sum of forecasts for individual consumers.

Identifies the largest and most perspective consumers.

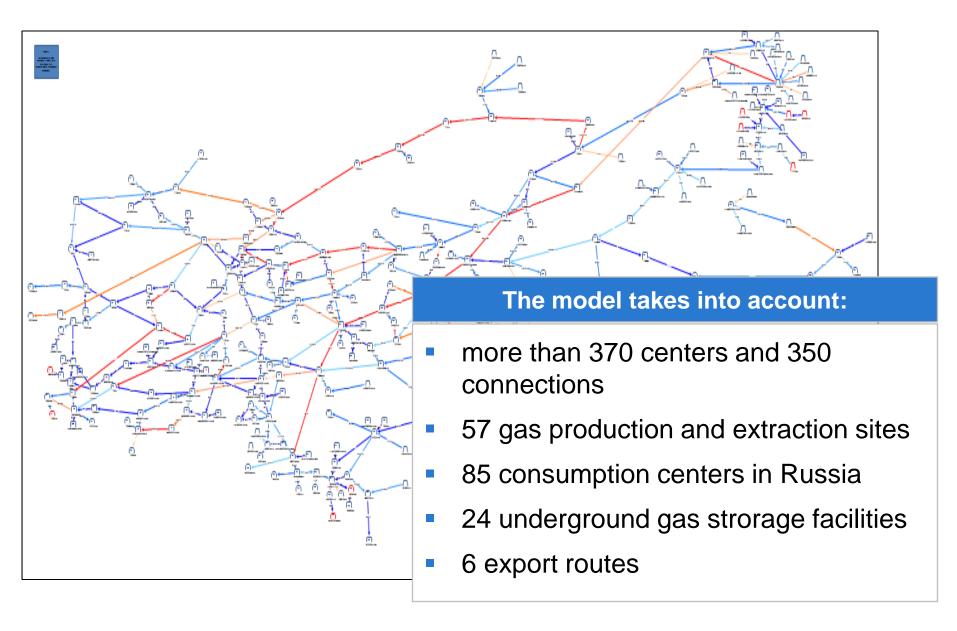
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Gas transportation system model



Gas transportation model (comprehensive scheme)



Only public data is used



 Maps and schemes (UGSS on the whole, separate segments, exact locations of fields and GPP)

	янв.07	фев.07
Сухой и компримированный газ	5242	4787
Сухой газ (млн.м куб)	4502	4173
Оренбургский ГПЗ	1942	1902
ООО "Газпром добыча Оренбург"	1486	1350
Прочие	456	552
Управление по подготовке ГК	79	76
ООО 'Газпром добыча Уренгой'	62	60
Прочие	17	16

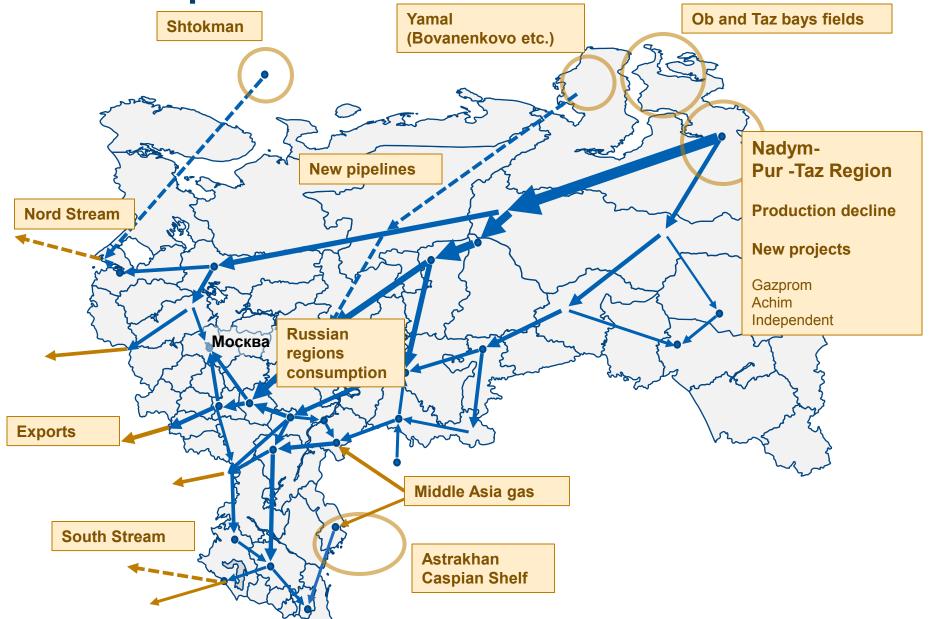
 Central Dispatch Department data (actual figures on gas extraction, production and consumption)



 News flow, articles, public interviews, internet (projects on debottlenecking of gas transportation system, launch of new gas fields and GPP, new consumers)

The most valuable component of the model - it's constantly updated database

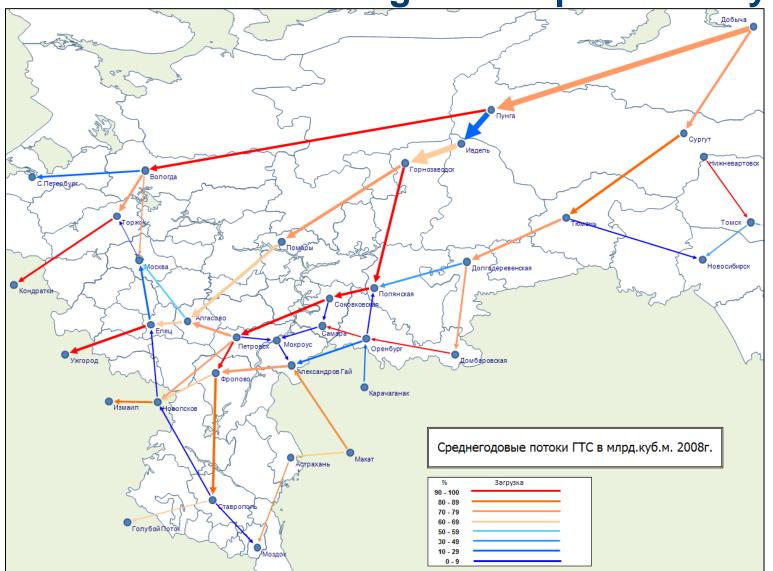
The forecast of load is not only forecast of the consumption...



The choice of the forecast scenarios of gas production and consumption, gas transportation system development

		2010	2015	2020	2025	2030						
Потребление, сценарий	Опт 🔻	673	740	797	841	882						
	Запуск, г.								Распредел	ение до	бычи	
Падение старых месторождений	,	643	598	474	324	239	1000 —			П		
Ямал суша 1	2015 🔻 2	0	50	60	60	60	1000					
Ямал суша 2	2020 🔻 2	0	0	55	55	55	900					
Ямал суша 3	2025 🔻 2		0	0	40	65						
	2025 🔻 2		0	0	40	68	800					
	2030 🔻 2		0	0	0	30	700					
Газпром НТПР	2015 🔻 2	0	13	30	35	32						
Ачим НТПР	2020 🔻 3	0	0	16	31	41	600					
Независимые НТПР	2015 🔽 2		44	61	72	70	500					
	2020 🔽 2		0	25	54	87	300					
Штокман 1	2020 🔽 2		0	24	24	24	400					
Штокман 2	2025 🔻 2	0	0	0	46	46						
Каспий шельф + Астрахань	2015 🔻 2	0	6	22	30	35	300					
Среднеазиатский газ		30 🔻 30	30 3 0	▼30 30	▼ 30 30	▼ 30	200					
Сумма добычи		672,7	740,5	796,6	841,4	881,8						
Небаланс		0,0	0,0	0,0	0,0	0,0	100					_
		20,8	11,8	31,6	55,7	24,9						
Падение старых		664	610	506	380	264	0 -	2010	2015	2020	2025	2030
падетте отврет			525	555	500	23.		2010	2013	2020	2023	2030
Потребление	Опт	672,7	740,5	796,6	841,4	881,8		Падени	е старых месторожден	ий шш Ямало	уша 1	
Потреоление	Hecc	646,1	657,6	682,8	725,9	774,1		Ямал су	ша 2	Ямал с	уша 3	
	Нет 2015		50			60		Ямал су	ша 4	=== Ямали	иельф	
Ямал суша 1		+	30	60 50	60 60	60 60		Газпром	∙ НТПР	Н МИРА	ІТПР	
лмал суша 1	2020			30	50	60	Независимые НТПР Обско-Тазовские губы					
	2030					50		Штокма		Штокм	•	
	Нет											
g	2020			55	55	55			шельф+Астрахань	средн	еазиатский газ	
Ямал суша 2	2025				55	55		— Потпебл	ение, сценарий			

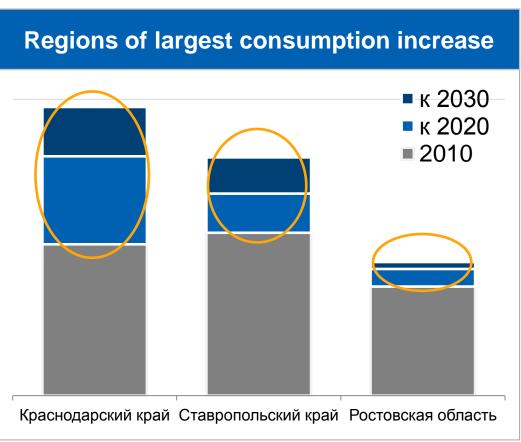
Simulation results: the forecast download of individual sections of gas transportation system



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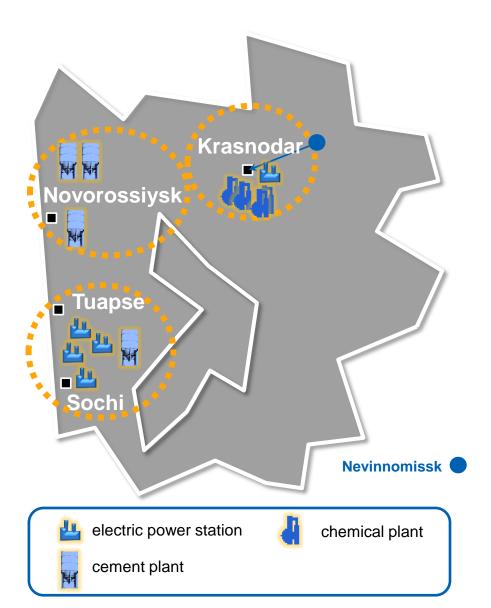




Largest consumers Largest increase of consumption.

Region	Consumer	2010, bcm	2020, bcm	
Rostov	OGK-6 (Novocherkasskaya GRES)	1.3	2.4	
Stavropol	OGK-5 (Nevinnomisskaya GRES)	1.9	2.7	
Stavropol	OGK-2 (Stavropolskaya GRES)	2.7	3.4	
Stavropol	Nevinnomissk Azot	1.9	2.8	
Krasnodar	TGK-8 (Krasnodarskaya TEC)	1.6	2.0	





New consumers forecast

Power generation – Sochi Olympics

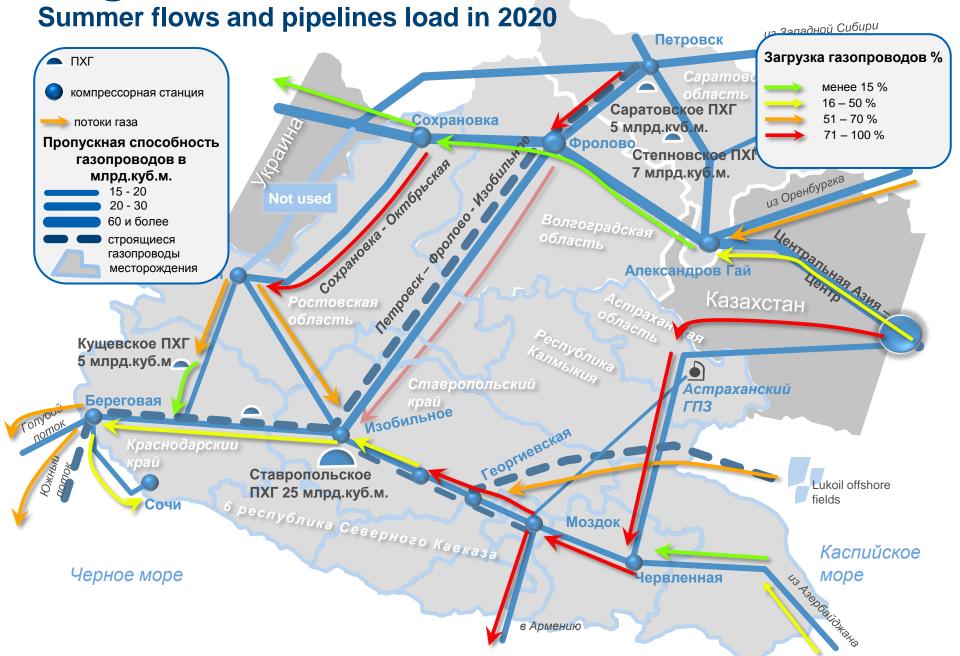
- The region badly needs energy (only 30% of energy consumption is covered by region's own generation)
- 5 major projects are in place:
 - new block for Krasnodarskaya TEC (2.6 bcm in 2030)
 - two new blocks for Sochinskaya TEC (0.3 bcm in 2030)
 - three new TEC in Sochi-Tuapse region (1.8 bcm in 2030)

Cement industry – Sochi Olympics

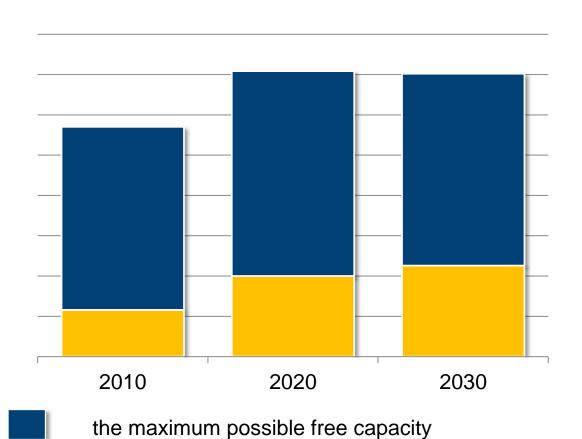
- 1.6 times production growth
- Existent plants:
 - Verkhnebakinsky (0.8 bcm in 2030)
 - Novoroscement (0.9 bcm in 2020)
- 2 new plants
 - Lafarge plant in Krymsky area (0.3 bcm in 2030)
 - BazelCement in Tuapsinsky area (0.3 bcm in 2030)

Agrochemistry

- There are lots of small and mid-size fertilizer producers in the region.
- The official Strategy of Chemical industry forecast
 70% growth in nitrogen fertilizers production.



Spare capacity to transport gas from the fields of region





the maximum possible free capacity for independent consumers supply

Thanks for attention!

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